

EMEA Warranty & Service Programs (WSP)



The AIG Advantage

AIG Underwriting Expertise

- At AIG, we have extensive experience underwriting affinity products to develop tailor-made programs that enable our partners to increase customer loyalty, grow their business in a competitive market and drive additional revenue.
- We provide the flexibility and choice to design innovative products that offer diversity and meet client insurance needs.

AIG Multinational

- We offer international insurance expertise from seasoned professionals who understand the local needs of global organizations.
- We offer solutions across multiple countries and markets.

Products and Programs

Our suite of products includes:

- Accidental Damage
- Theft
- Extended Warranty
- ID Theft/E-reputation
- Ticket Cancellation
- Online Purchase Protection
- Fraudulent Card Charges
- Rental Excess Coverage
- Voluntary and Mandatory Programs
- Repair, Replace and SWAP Service



Facts & Figures

Minimum Information Requirements

- Complete information regarding the products to be covered by the Warranty & Service Program, the distribution methods, and the number of customers to which the product will be offered.

Limits and Deductibles

- Our Damage, Theft, and Warranty Programs typically cover the repair or replacement costs of the insured goods, or refund the value of the goods up to the original value covered.
- We can offer solutions with or without excess.

Minimum Premium Requirements

- Starting from EUR 100,000, depending on product and program setup.



Underwriting Sweet Spots



We are open to any kind of consumer goods manufacturer, including manufacturers and distributors of household appliances, sports equipment, bikes, digital devices, mobile phones, connected devices, jewelry and watches, and hearing aids and optical devices



Financial institutions, banks, leasing companies, consumer finance, payment services and card companies



Consumer Service Platforms (i.e., ticketing, short-term rentals, mobility, etc.)

EMEA Warranty & Service Programs
Head of Warranty & Service Programs, EMEA

Frédéric Millares

Tel: +33 6 87 53 35 26

Email: frederic.millares@aig.com

EMEA Distribution
Head of Broker Engagement, EMEA

Enrico Savoia

Tel: +34 69 9748844

Email: enrico.savoia@aig.com

The information, suggestions and recommendations contained in this document are for general informational purposes only. Whilst every effort has been taken to ensure the accuracy of the information in these pages, no warranty, guarantee, or representation, either expressed or implied, is made as to the correctness or sufficiency of any representation contained herein. The information in this document may be subject to change at any time without notice. You should not take (or refrain from taking) any action in reliance on the information in this document and we will not be liable for any loss or damage of any kind (including, without limitation, damage for loss of business or loss of profits) arising directly or indirectly as a result of such action or any decision taken. The information contained herein should not be construed as financial, accounting, tax or legal advice and does not create an attorney-client relationship.

The documents prepared by AIG shall remain the exclusive property of AIG; AIG shall exclusively own all copyright and all other intellectual property rights.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

This material was produced for use of AIG Europe S.A. AIG Europe S.A. is an insurance undertaking authorised by the Luxembourg Ministry of Finance and supervised by the Commissariat aux Assurances (www.caa.lu), incorporated and existing in the form of a société anonyme under the laws of Luxembourg, having its registered office at 35D, avenue John F. Kennedy, L-1855 Luxembourg, and registered with the Luxembourg Registre de Commerce et des Sociétés under number B218806.